

Kevin Jose

Aviation Consultant

New Delhi
Dublin
Cochin

josek@tcd.ie

+91 9207414999
+353 894386991

Biography

A management graduate with resolute integrity, good business acumen and flair for management; Kevin is a generalist with a wide portfolio of management skills. A critical thinker, decision-maker, strategist and organiser; Kevin is passionate about aviation, public governance, global trade, and international affairs. Kevin has worked across domains including research & consulting, business journalism and foreign trade.

Work Experience

2020 - Current — **Associate**

CAPA India (Centre for Aviation)

- Offering advisory services for airlines and airports
- Conducting primary & secondary research
- Conducting financial and operational benchmarking
- Undertaking deep data analysis, excel and financial modelling
- Creating presentations for CXOs/ boards
- Assisting with business development pitches
- Composing industry reports

Experienced across:

- Network strategy, network planning and route development
- Traffic and catchment analysis
- Aircraft leasing
- Fleet analysis and aircraft market intelligence
- Airline operational turnaround
- Cost conservation strategies
- Organisational design/ revamping business models
- CXO search
- Airport slot trading and monetisation
- Airport commercial planning and AERA documentation

2018 - 2019 — **Analyst**

Trinity Student Managed Fund

- Covered the Transport sector with a focus on aviation.
- Monitored industry data and news reports on a regular basis.
- Reviewed the portfolio and made recommendations in line with financial/ market analysis and extensive research.

2014 - 2016 **Correspondent (business journalist)**

Reuters News

- Covered oil prices, energy markets, commodities and shipping
- Often composed the widely followed Reuters Oil poll/ report
- Conducted extensive primary and secondary research
- Polled and interviewed top executives of major oil companies and investment banks
- Recipient of Chief Editor's special mention for outstanding reporting

Education

2018 - 2019 **Masters in International Management**

Trinity College Dublin

Dublin, Ireland

Specialisation: Business strategy and business management

2016 - 2018 **Aspirant**

Indian Civil Services

Specialised in Public Administration and developed a broad understanding of topics including polity and governance, Indian and world history, international relations, economics, science, foreign affairs, internal security, ethics, geography and environment among others

2011 - 2014 **B.Com (Bachelor of Commerce)**

Christ University

Bangalore, India

Specialisation: Finance, accounting and business management

Skills

Personal

Leadership
Empathy
Adaptability
Willingness to learn
Attention to detail
Positive attitude
Strong communication

Professional

Research
Data analysis
Negotiation
Account management
Report writing and presentation

Certificates

01 **2019 - 2020**
Certificate in Aircraft Leasing and Finance
Law Society of Ireland

02 **2018 - 2019**
Business Negotiation
Harvard

Interests



Travelling



Photography



Plane spotting



Reading