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KEVIN JOSE

EXPERIENCE

ASSOCIATE, CAPA (CENTER FOR AVIATION) INDIA (NEW DELHI)

From Jan. 2020

- Offering advisory services and strategic direction for airlines and airports.
- Conducting in depth analysis, coupled with operational and financial benchmarking.
- Developing new business plans, revamping airline business models.
- Bridging revenue cost mismatch and optimizing airline revenues
- Airport planning and restructuring.
- Route development and network planning.
- Fleet analysis and aircraft market intelligence.
- Skilled in primary and secondary research and composing industry reports.
- Financial benchmarking, data analysis and excel modelling.

ANALYST, TRINITY STUDENT MANAGED FUND

Sept. 2018 to May 2019

- Covered the Transport and Industrials sector as an equity analyst. Focused on aviation.
- Monitored industry data and news reports on a regular basis.
- Reviewed portfolio and made recommendations in line with financial analysis and industry data.

MANAGEMENT TRAINEE, PACEM FOODS PVT. LTD.

April 2016 to June 2018

- Worked across the company in different roles on a rotational basis.
- Gained experience in general management, marketing, supply chain, and finance.
- Streamlined supply chain operations and revised SOPs.
- Improved client relationship management and led a customer engagement campaign.
- Renegotiated deals with existing suppliers and identified new suppliers.

CORRESPONDENT, REUTERS NEWS

June 2014 to March 2016

- Wrote market moving stories on oil prices, energy markets and commodities.
- Initiated coverage on ETFs, precious metals and shipping markets.
- Polled and interviewed top executives of major oil companies and investment banks.
- Recipient of special mention from the chief editor Mr. Stephen Adler for outstanding reporting.

PROJECT MANAGEMENT INTERN, CHOICE GROUP

April 2012 to May 2014

- Worked on an aircraft acquisition project for Choice group, in tandem with consultant K air.
- Reported directly to the managing director, Mr. Jose Thomas.

OTHER EXPERIENCE

CONCIERGE, BROOKS HOTEL, DUBLIN

Sept. 2018 to May 2019

- Welcomed and interacted with guests from across the World.

EDUCATION

MASTER'S IN INTERNATIONAL MANAGEMENT, TRINITY COLLEGE DUBLIN (2019)

Focus areas: International Business Strategy | Negotiation | Sales & Marketing | Global Supply Chain Management | Project Management | Brand Management | Cross Cultural Management |

- Learnt and engaged with an international cohort of students from 34 countries.

BACHERLORS IN COMMERCE, CHRIST UNIVERSITY, BANGALORE (2014)

Focus areas: Financial Management | Accounting | Business Administration | Investment Management | Business & Commercial laws | EXIM trade | Forex Management | Auditing | Economics |

- Led Enactus in Christ University as President and directed operations.

RESIDENCY PROGRAMME, HONG KONG BAPTIST UNIVERSITY (MAY 2019)

- Took lessons in Chinese business wisdom and Asia specific business strategy.

CERTIFICATE & DIPLOMA IN AVIATION LEASING AND FINANCE, LAW SOCIETY OF IRELAND (2019-2020)

CERTIFICATES

Business Negotiation by Harvard

SUMMARY & OBJECTIVES

An aspiring manager with resolute integrity, good business acumen and flair for management is how I would describe myself. I'm a critical thinker, decision-maker, strategist and organiser. I'm passionate about management, global trade, international affairs and aviation.

SKILLS

Management | Business Strategy | International Expansion | Data analysis and Excel Modelling | Project Management | Negotiation | Business Turnaround |

Agility | Willingness to learn | Attention to detail | Positive attitude | Adaptability | Planning, Coordinating & Organising | Strong Oral and Written Communication | Thoughtful and quick decision making | Critical thinking | Leadership |

LEADERSHIP

President–Enactus Christ University, Head Boy-Christ School, Won accolades in various national and international business fests and corporate quiz competitions.

VISA STATUS

Holder of Irish residency permit upto 2021. (Stamp 1G Third Level Graduate visa.)